

## CALIFORNIA SCIENCE & ENGINEERING FAIR 2019 PROJECT SUMMARY

Name(s)

### **Owen Weddington**

# **J0719**

**Project Number** 

#### **Project Title**

# The Ikea Effect: How Does Participation Influence Perceived Value?

#### Abstract

**Objectives** The objective of this study was to show that people put added value on something they construct themselves.

#### Methods

3 test groups (10 people per group), instructions based on group, lego car set (20 pieces), questionnaire **Results** 

People were put into three different groups:

Prebuilt - People valued the prebuilt lego car.

Instruction - People followed instructions to build lego car then put a value on it.

Free Hand - People were told to build lego car without instructions then put a value on it.

The instruction group valued the lego car the highest on average.

#### Conclusions

My results showed that when people built cars with instructions rather than free-handing or inspecting a prebuilt car they valued the car more.

#### **Summary Statement**

I showed that when someone participates in building a lego car with instructions they put a higher value on it.

#### **Help Received**

I took inspiration from a Harvard study and came up with the idea of using lego cars to test people.